

Not since the original publication of *Think and Grow Rich* in 1937 has there been a book that revolutionizes how an ordinary individual can manifest abundance, wealth, and happiness in every aspect of life.

The Lost Secret provides a distillation of the key components of *Think and Grow Rich* and provides what **Napoleon Hill** and manifestation experts believe are the two Lost Chapters that were intended to be part of the 1937 edition. Both author and publisher believe that these two chapters were intentionally deleted by The Ralston Society, the original publisher, for being too advanced for readers of that era.

These two chapters provide insights into the nature of vibrational manifestation in alignment with present-day quantum physics that would have seemed like unfounded speculation back in 1937. Although it's impossible to prove through historical or scientific analyses that these two Lost Chapters were in fact written by Napoleon Hill, those most familiar with his writings and concepts are united in agreeing that these two chapters reflect Hill's inimitable advice and wisdom, completing the gift that the original *Think and Grow Rich* was to the world. Together with the insights provided by author **Monica Main**—who has used these techniques to generate millions of dollars in wealth—you have in your hands one of the most extraordinary books ever published!

Lost Chapter Sixteen

TRANSCENDING ABOVE THE COMMON MAN

As you begin to ascend the ladder of success and abundance, critics will come from all corners to make you doubt your plan and question your abilities to reach your goal of accumulating money. You will find that it will take continuous determination, poise, and persistence as you slowly make progress toward greater achievement.

In previous chapters, you were instructed to take organized steps in translating your BURNING DESIRES into its monetary equivalent in the form of a DEFINITE practical plan, or set of plans, through which this abundance could be attained. With repeated instructions to the subconscious mind through repeated AUTO-SUGGESTION, you will begin to convince the subconscious mind that you shall have what you fix your mind to achieve.

But ahead lies a great danger for any man who dares to step beyond the opinions and influences of a middling society. Those around you of lowly thinking will grapple to permanently handicap your conscious thinking toward the promise of abundance and prosperity. It then becomes an arduous task of carrying out the thirteen principles while exhausting energy to ward off the tawdry cackling of negativity and constant criticism of your goals.

The fact that most every person of whom you associate is seeking an opportunity to acquire money should not give you safe ground to openly reveal ANY plans to accumulate money. Inferior minds will take great delight in your defeat, because they envy you and your plans to become successful.

As a reminder to yourself to follow this advice, put into action your goal ahead of you while keeping a closed mouth about your plans. Then tell the world what you intend to do only by showing it. It is through your actions, not words, that count the most.

Despite your best efforts to conceal your plans and actions toward higher achievement, just the mere act of moving toward something greater around those who believe in lack and failure can hinder your ability to reach your goals of wealth.

"Birds of a feather flock together," they say. You will find early on in your transition from lack to abundance that it will become necessary to retreat from those of negative thoughts and opinions, particularly when referring to your plan, or plans, when marching on to the heights of financial status.

This cross-roads in the path of every man and woman on the threshold of prosperity will determine, more than anything else, whether the DEFINITE GOAL will be reached. People of lower thinking and negative beliefs will destroy victory in reaching a chosen goal. You will be forced to make a difficult choice between riches and poverty if you decide against removing those who do not support your highest vision and conscious thought behavior. This is, perhaps, the most painful decision you must make when beginning to reach your goals of prosperity.

But how does one overcome a low vibration person or environment if suddenly held hostage by such? Immediate removal of lowly vibration offenders filled with negative thoughts becomes necessary if one truly desires to transcend into higher vibratory states of being. If one is found trapped in a low vibration environment, finding an outlet to freedom from circumstances such as these is wholly necessary to transcend into higher vibration altitudes.

To exist among men who are similar in the ways they think, feel, and act can only encourage you to become the same. To rid yourself of people you have always known can be difficult. But it becomes *required* otherwise your DETERMINATION, DEFINITENESS OF PURPOSE, the DESIRE TO ATTAIN

THE GOAL, AUTO-SUGGESTION and the PERSISTENT EFFORT needed to accumulate money will all be in vain!

You will find yourself in the awkward position of having to decide to discontinue social calls to those who do not emulate the same like mind, as the one you have acquired upon using the principles I have illustrated in this book. It may make you question some of the wisdom of the principles I have taught you, or make you doubt your plan to accumulate money. Have Faith in yourself; have Faith in the Infinite. These feelings of doubt are normal. And as you move forward into your DEFINITE OF PURPOSE mixed with FAITH, you will find positive friends and acquaintances on the other side awaiting you!

People of negative thinking have a subconscious desire to see all of those around them to experience the same walk of life. They will do whatever they can to cling to limiting beliefs and negative thinking because a life of which they are familiar is more comfortable than facing a change of stupendous proportions. Perhaps they believe the criticism of your plan to accumulate money is well meaning advice. Despite this fact, you must distance yourself from all criticism and negativity if you are to experience abundance and prosperity.

You will find that once you permanently disassociate from those who are averse to the person of wealth of whom you desire to become, you will feel empowered and free from the grips of negativity that were previously binding you, causing a hindrance to the attainment of your BURNING DESIRE.

At the very beginning of this book, I included the story of Edwin C. Barnes and how he made the trip to Orange, N.J. by freight train to meet Thomas A. Edison. Barnes had a DOMINATING DESIRE to partner with Edison no matter what it would take. By Barnes leaving behind his old circumstances, acquaintances, and friends behind to become part of a new environment, he was quickly able to change his thinking by submerging himself with new thoughts and among positive acquaintances. To do this, he had to remove himself from his known environment to seek out an unknown environment to achieve his DEEPEST BURNING DESIRE to eventually become a business partner with Mr. Edison!

For a man to leave behind his settled life to go to a large extent to fulfill a DOMINATING DESIRE to make it a physical reality, despite the stakes at hand, is quite remarkable! Barnes was probably unaware at that time but for him to completely remove himself from the life he knew well to set out for a new life was the requisite to achieve his greatest vision.

You may not have the same willingness as Barnes, to leave the life you know to enter into a new world that is unknown to you. It takes great courage to make this kind of change to bring about a new destiny. But note well, this kind of radical change may not be altogether necessary for most to achieve their burning desires.

Every person needs a change of mental and physical environment at regular intervals, the same as a change and variety of food and clothing are necessary. This keeps your mind alert and in a state to receive a storm of new ideas, outside of one's own daily environment.

The idea factory inside of your mind becomes more awake and receptive to new vibrations, that of which a new environment can offer. When these new ideas appear, they will usually rush into your mind in the form of sudden "inspirations." These thoughts of inspiration are usually direct messages from Infinite Intelligence and is of the utmost importance, which means you *must* act upon them as soon as you receive these thoughts. Failure to do so is equivalent to rejecting the Divine Plan for which Infinite Intelligence has formed the best path of stepping stones to your BURNING DESIRE.

By rejecting the inspiration from Infinite Intelligence will put the achievement of your goal in jeopardy, because likely these 'flashes' of inspirational thoughts and ideas will cease to appear in the future instances since you will have shown Infinite Intelligence that you have no use for the ideas you have received. This idea factory that is connected to Infinite Intelligence does not die, though it may become dormant through lack of use. This is why it becomes necessary to follow these messages of inspiration as they are received as to continuously receive more direction from Infinite Intelligence.

Be cognizant of the negativity that surrounds you in your daily environment and be willing to eliminate those

who talk of poverty and illness. Be willing to dismiss those of negative and destructive natures at the drop of a hat. If you fail to quickly seize thoughts, ideas, words, and actions of doubt, poverty, indecision, or disbelief—regardless of the origin—you will find yourself hopelessly doomed to mediocrity and poverty.

But how do you know if an acquaintance or member of your family is of a low vibration of negativity and dark thoughts? Try this as an experiment: when around the person you are uncertain of, speak only in positive tones. Only communicate positive subject matter around this person.

One who is off-put by your positive talk will eventually form a critical opinion of the conversation. He may attempt to change the subject to something negative, or he may abruptly dismiss himself from your presence. This is how you can be certain that an acquaintance is pulsating a low vibration level of thought. To socialize with negative thinking people will not serve you and your pursuits of reaching a chosen goal.

It can be a devastating task to take the necessary action in removing those who do not serve a higher good but it becomes a requirement for those who are consciously choosing riches over poverty. To allow those who rally for a life of lack and poverty to participate in your daily environment will bring to you dire consequences indeed. It will take great courage to distance yourself from those who do not serve a greater benefit, but it is necessary in your rise to altitudes of achievement.

This is well thought in a poem written by Rudyard Kipling:

If

If you can keep your head when all about you
Are losing theirs and blaming it on you;
If you can trust yourself when all men doubt you,
But make allowance for their doubting too:
If you can wait and not be tired by waiting,
Or, being lied about, don't deal in lies,
Or being hated don't give way to hating,
And yet don't look too good, nor talk too wise;

If you can dream—and not make dreams your master;
If you can think—and not make thoughts your aim,

If you can meet with Triumph and Disaster
 And treat those two impostors just the same:
 If you can bear to hear the truth you've spoken
 Twisted by knaves to make a trap for fools,
 Or watch the things you gave your life to, broken,
 And stoop to build 'em with worn-out tools;

Of you can make one heap of all your winnings
 And risk it on one turn of pitch-and-toss,
 And lose, and start again at your beginnings,
 And never breathe a word about your loss:
 If you can force your heart and nerve and sinew
 To serve your turn long after they are gone,
 And so hold on when there is nothing in you
 Except the Will which says to them: "Hold on!"

If you can talk with crowds and keep your virtue,
 Or walk with Kings—nor lose the common touch,
 If neither foes nor loving friends can hurt you,
 If all men count with you, but none too much:
 If you can fill the unforgiving minute
 Within sixty seconds' worth of distance run,
 Yours is the Earth and everything that's in it,
 And—which is more—you'll be a Man, my son!

Man and the ways of the world will always be amiss, firing its destructive impulses in your direction. What has gone "wrong" with our fellow man in their thinking, belief systems and lack of ambition? In many instances, you may find it easy to succumb to their limited ways of living if you're not careful. Be warned! Thinking, believing, behaving, and feeling as the common man and woman will limit you in every way as long as you choose to sink to their lowly station in life.

How does one transcend above this powerful mass state of mind of most who are living today? This is the "deceit" you must practice with mind. And it is the "deceit" of raising your vibrations with a clear conscious state of mind that must never falter but for a single moment, maintaining the state of

mind known as a BURNING DESIRE TO WIN which is essential to success.

This will be the challenge you will be forced to maintain both day and night. It will be a fight, a battle for which must be won! To lose would mean certain death—that of your mind and spirit—the two factors required to reach the heights of achievement at which you are aiming. To do this, you must constantly work to surpass the limitations of the common man. This will take constant effort of which you must be willing to endure and prevail.

Many men strain to destroy one another, mostly due to doubt in one's self. You must learn to embrace higher vibrations while ignoring the negativity that constantly toils about, of which it is the obstacle to ensure that you never succeed in the goals you desire. Reminders of negativity, doubt, poverty, and failure are all around you and it does not take but a brief moment to find it. It will take a strong sense of inner will to overcome these low vibrations that will unceasingly take hold of your ankles to keep pulling you down to its lowly level.

This is the reason why most who are born into impoverished conditions never rise above their circumstances. It is because they have come to accept their surroundings as their "misfortune" and something they cannot overcome. Because of this fact, many will hardly try, as they have come to accept their indigent circumstances as their permanent environment. To rise above this long enough with the energy required to accumulate money is nearly impossible for someone who sees nothing but poverty around him. To convince the mind that there are riches around when all one sees is lack is almost impossible to overcome without APPLIED PERSISTENCE and a BURNING DESIRE for greater achievement.

What can we do when having been born into such impoverished circumstances? This is where the 'deceit' comes. It calls for the 'deceit' of the mind to such a degree that one believes in endless possibilities and prosperity for themselves no matter what they may see around them as their environment.

Perhaps this is the most difficult part in all of this, to actively deceive the mind to believe in riches when one looks around only to see poverty is a seemingly insurmountable

task. Take heed! *For nothing is impossible!* Not only is it possible to transcend above negative beliefs, but once you understand how to alter your pulsating vibration to higher levels, you will surely see a new abundant life unfold before your very eyes, *faster than you ever thought possible!*

To do this, you must have FAITH in reaching into a world of the unseen or the ether. Infinite Intelligence is in all things living. It is within this energy that permeates through all things that you must place an unwavering BELIEF in. This is a most difficult undertaking: to "deceive" the mind into believing what is not while surrounded by the unfortunate of circumstances in an environment made up of mostly doom-sayers and ne'er-do-wells. But it can be done with continuous FAITH and action toward a DEFINITE PLAN.

The depression made many men falter, bringing most to their knees. But if you are so inclined as to look closer, you will discover that a wealthy man whose riches were but extinguished by the depression had either already began to regain his wealth or found himself well on his way in a short time. This is because wealth is within him. It is not something he must reach outside of himself to access. He already has the BELIEF in the attainment of wealth in his mind. With FAITH and a DEFINITE PLAN to regain his financial status, it becomes only a short time before he is able to claim his wealth once again.

However, money in the hands of one who did not acquire it gradually, is often fatal to success. Quick riches are more dangerous than poverty because it does not allow for the mind to adjust to a sudden windfall of money. If the mind is used to poverty, receiving large sums of money quickly confuses the mind that hasn't yet developed the self-worth and skills needed to keep and grow the money received. It is then quickly lost just as fast as it was received!

How to "Tune In" to Wealth

To best accurately describe this is by using my radio channel example. A wealthy man who has had a direct connection to the unseen world of abundance will never have to worry

about a life of poverty regardless of what his temporary circumstances has brought him.

Contrary, a poor man who has unintentionally stumbled upon riches will find himself in the poor house once more because he is only tuned in to the beliefs, vibrations, and mind of poverty and lack.

For many, it can be difficult to comprehend how one can believe and 'feel' prosperous when circumstances everywhere show quite a different reality. In all fairness, it can seem like a problematic undertaking to 'feel' wealthy when you have bought into the belief that you are poor and always will be. How can one possibly feel rich when poverty is all around? How can one believe that riches are afoot when men are standing in soup lines as far as the eye can see?

You must pay particular attention to the fact that not everyone is impoverished. Perhaps venturing out to an opulent part of town is your first order of business. Make the effort to notice and observe those who are prosperous. There are many! Particularly still, during the times of depression there are those who remained very wealthy. Some gained more wealth faster than ever before while, at the same time, most were experiencing extreme financial hardship. You can decide to ignore poverty; choose instead to open your eyes and see the abundance and opportunity all around you all of the time. This is where the inner toggling of the mind begins when you can choose to "tune out" poverty and "tune in" prosperity. This is a very simple and subtle change in what you *choose* to observe and focus on, beginning with "tuning in" to a different channel.

Somewhere in your cellular make-up lies the seed of desire that, once aroused and put into CONSTANT ACTION while "tuning in" to wealth, can carry you to great heights of achievement and success. With a BURNING DESIRE comes a plan, or plans, for attainment, many times hidden in the whispers of the ethers. With plans comes taking actionable steps toward achievement. With action comes the faith to eliminate all doubt and negative thinking. Then comes persistence because with unrelenting persistence will bring success.

Any unyielding BURNING DESIRE, of which all other success principles are applied, will bring forth your desires. These principles, when applied continuously, NEVER FAIL!

Remember, you are the master of your own mind, which has the power to alter the course of your destiny, and you must practice the daily discipline to carefully scrutinize and control your thoughts. You will find that if you believe you cannot, you will not. But if you believe you can do it, you will.